



# Annual Report

*Fiscal Year 2020*



# FROM OUR PRESIDENT & CEO

*Susan Kaufman*



I hope this letter finds you and your families well. What a whirlwind this year has been! I started at Orchard Village in February 2020 and shortly thereafter, the pandemic hit, and things haven't stopped since. With the State of Illinois' shelter-in-place order, our clients and staff suddenly had to find new ways to continue learning and working from their homes. Still, we did not have a complete picture of how the pandemic would affect the lives of the individuals we serve.

Early on, Orchard Village did not have the technology to monitor the health and well-being of those we provide services to. However, thanks to generous gifts from many donors and some significant grants from foundations, we were able to upgrade technology throughout the organization. With new laptops, the residents can now participate in tele-medicine from the comfort and privacy of their own bedrooms. We also successfully implemented a new electronic medication administration system for easier and more accurate recording of the dispensing of medicine to those we support.

Clients regularly 'Zoomed' and 'FaceTimed' with their family and friends. They also participated in virtual learning and recreational therapy. We held virtual art therapy classes taught by an amazing volunteer and had gardening and agriculture lessons via Zoom. Residents participated in virtual workouts and tours of places worldwide - like the Dubai airport.

Orchard Academy students attended classes through remote learning, and students and teachers alike had to get used to seeing each other through the computer.

Clients used new equipment to continue participating in our InnOVations (community day services) and employment programs. This programming enriched their daily lives and maintained cognitive and socialization skills. They also worked with job coaches and practiced their online interviewing skills virtually. Many clients were even able to maintain their essential jobs throughout this time.

Using the new technology, we held virtual celebrations in the clients' houses. During these events, they dressed up, played games, sang songs, and toasted for a better new year with sparkling apple cider. During the holidays, donors and Santa's helpers were incredibly generous, and we were able to give multiple presents to all of our residents, thanks to our donors.

We have seen our community's tremendous generosity and support. We have seen our staff members continue to work, and at times quarantined with our residents, working tirelessly to keep everyone safe. We are grateful to our entire Orchard Village team for their efforts and loyalty and to our Board and stakeholders for all of their support. As we move toward a time when everyone is vaccinated, we remain hopeful for the future and know that working together, we can weather any storm!

Sending all my best and much appreciation for better times ahead.

Susan Kaufman  
President & CEO



## NEARLY 300

*Men, women, and children  
receive services annually.*

*Last Year's*

# NUMBERS

## *Statement of Activities for Year Ended June 30, 2020*

# \$8,478,188

*Total Revenue*

### Revenue

#### **Public Support**

Direct Contributions	\$	660,071
Foundations and Trusts	\$	278,416
<b>Total Public Support</b>	<b>\$</b>	<b>938,487</b>

#### **Direct Program Support**

Fees and Grants from Government Agencies	\$	6,546,150
Program Service Fees	\$	807,958
<b>Total Direct Program Support</b>	<b>\$</b>	<b>7,354,108</b>

#### **Other Revenue**

Interest, other	\$	185,593
<b>Total Other Revenue</b>	<b>\$</b>	<b>185,593</b>

**Total Revenue** **\$ 8,478,188**

### Expenses

Program Services	\$	6,257,969
Administrations and General	\$	688,293
Fundraising	\$	206,459
<b>Total Expenses</b>	<b>\$</b>	<b>7,152,448</b>

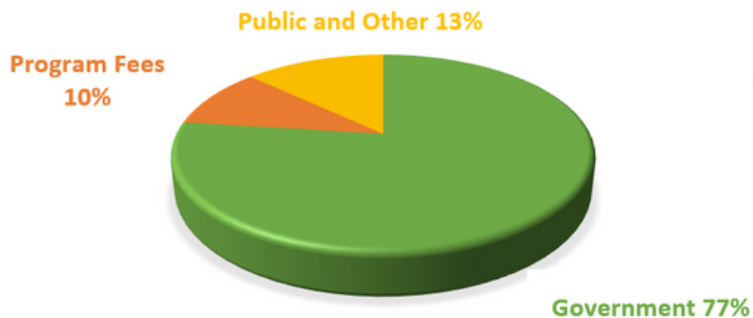
**Excess of Revenues over Expenses** **\$ 1,325,740**

### **Change in Net Assets for Year Ended June 30, 2020**

Net Assets at Beginning of Year	\$	5,528,396
Net Assets at End of Year	\$	6,854,136
<b>Excess (Deficiency)</b>	<b>\$</b>	<b>1,325,740</b>

**Total Expenses:** **\$ 7,152,448**

### SOURCES OF REVENUE



### OPERATING EXPENSES



## GET INVOLVED

### *How to Donate*

Orchard Village works hard to provide the tools and resources needed to empower clients to live lives of their choosing. Some of the enriching services we offer, like recreational and social activities, are not covered by government funding. In order to be able to offer these enriching services, we have several giving opportunities for public support, including event sponsorships, throughout the year.

If you are interested in making a donation or being an event sponsor to Orchard Village please contact Joseph Like, Director of Development at 847-583-7734 or email [Joseph\\_Like@orchardvillage.org](mailto:Joseph_Like@orchardvillage.org). You can also donate at [Orchardvillage.org/donate](http://Orchardvillage.org/donate)





# FROM OUR BOARD PRESIDENT:

## *Stephen Green*

Dear Friends, Families, and Staff of Orchard Village:

Thank you for all your support during this year of unexpected challenges. You have shown incredible strength and resilience. While much has changed in the world this year, Orchard Village, I am happy to say, remains a steadfast haven for the individuals and the families we serve.

The year began with hiring our fantastic, new CEO and President, Susan Kaufman, who brings years of experience and a great passion to Orchard Village's mission. We were excited to introduce Susan, in person, at her first Cocktails for a Cause event last February. Then in March, the pandemic struck, and everything went online or virtual, including events. We adapted last year's Gala to an online event format. Still, we had one of our most successful Gala's ever, thanks to our staff's flexibility, our volunteers' incredible creativity, and our donors' abundant generosity.

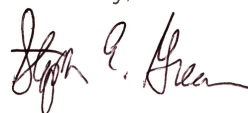
We are grateful for Susan's leadership this past year. We couldn't have made it through the year without her calm management, good humor, and great enthusiasm for Orchard Village and our whole Orchard Village family.

We were also fortunate to have received a significant planned gift in 2020 from a gentleman who had a son with developmental disabilities who received services for many years at Orchard Village. He established a trust that supported his son until the son passed away recently, and the remaining trust funds came to Orchard Village. It's a superb example of how you can first take care of your family and later assist your favorite charities. If you are interested in learning more about making such a gift, please contact our new Director of Development, Joseph Like, at [joseph\\_like@orchardvillage.org](mailto:joseph_like@orchardvillage.org).

With the outstanding leadership of our board of directors who have given their time, expertise, talents, and treasure to Orchard Village, we are much stronger going into next year. I would also be remiss if I didn't thank our extraordinary staff members who, besides our clients, are true heroes. They have dedicated their time and labor to ensure our clients continued to receive exceptional care and service during these unparalleled times.

Thank you to all of you, our wonderful donors, families, board members, clients, and staff. Your combined efforts have ensured that Orchard Village endured, carried on, and even thrived this last year.

Sincerely,



Stephen Green  
Board Chairman



# PROGRAM SUMMARY

## 83

Eighty-three individuals who wish to live with their families or who want to live independently received home-based services. This program expanded in 2020 and continues to grow.

## 70

Seventy clients participated in vocational programs, learning valuable skills that help them to acquire and keep a job. Many clients worked as essential workers during the COVID-19 pandemic.

## 65

Sixty-five individuals live in 10 Orchard Village homes with 24-hour assistance. Residents sheltered in place in the homes together during the COVID-19 pandemic.

## 30

Thirty participants received Day Program Services. InnOVations participants returned to hybrid activities in the fall with enhanced safety measures.

## 28

Twenty-eight individuals live independently with intermittent support. Orchard Village's intermittent program continued to expand during 2020.

## 15

Fifteen students received individualized and group instruction at Orchard Academy. Students returned to hybrid learning in the fall of 2020. All students were given access to laptops and other technology to facilitate distance learning.



# DONORS

*We Thank Our Supporters  
(Gifts Received & Committee Members from July 1, 2019 through June 30, 2020)*

## CORPORATIONS, FOUNDATIONS & ORGANIZATIONS

1st Presbyterian Church of Wilmette  
Aetna State Bank  
Arnie Yusim Leasing  
Baird & Warner, Edgebrook  
BankFinancial  
Blue Cross Blue Shield of Illinois  
Bull Valley Country Club  
Ceres Foundation  
Charles River Laboratory  
Cogent Services  
Commonwealth Edison Company  
de Giulio Kitchen Design, Inc.  
DeKind Computer Consultants  
Delta Dental of Illinois  
Dr. Scholl Foundation  
DRW Trading Group Foundation  
Edmund & Alice Opler Foundation  
Excel Ltd.  
Fifth Third Bank  
Fred J. Brunner Foundation  
Globe Builders  
Homan Foundation  
Italian American Executives of Transportation  
JMB Insurance  
Joseph Birkenheier Tuckpointing & Masonry  
Knights of Columbus  
    - Council #4338  
Knights of Columbus  
    - Fr. Stroot Council # 3243  
Laner Muchin  
Level Construction  
Lockton Companies, LLC  
Mayer Brown LLP  
McMahon Family Fund  
McMaster-Carr Supply Company  
MOD Pizza  
OM-Believable  
Pajeau Children's Foundation  
Prime Steel  
Rice Foundation  
Rotary Club of Skokie Valley  
Rowe-Thrush  
Samuel Weinstein Family Foundation  
Shark Industries, Ltd

## CORPORATIONS, FOUNDATIONS & ORGANIZATIONS CONT

SunPower  
The Coleman Foundation, Inc.  
The Richard Sievert Irrevocable Trust  
Turner Construction Company  
UBS Financial Services Inc.  
Walter & Caroline Sueske Charitable Trust  
Washington Square Health Foundation  
Woodward Charitable Trust  
Westmoreland Country Club

## INDIVIDUALS (\$250+)

Jack & Sarah Ailey  
Bridget Anderson  
Wendy & Jason Apple  
Christina Arroyo  
Erin Baker  
Howard Barnett  
Sara & Andrew Bartus  
Allen Berg  
Dorrit Bern  
Blake & Ann Berube  
Donald & Laura Bielinski  
John Biggs  
Chris Bobowski  
Roberta Bower  
John & Cathy Brandell  
Charles & Carol Brown  
David Bruer  
Lee & Barbara Brunka  
Elaine & Charles Burkot  
David Carter  
Michael Cortese  
Michael Crowe  
David Curley  
Michael Cusick  
Rachel Debeliso  
Maribeth December  
Mr. & Mrs. Dorman  
Lisa Drucker  
Hal "Buddy" Dunne

Courtenay Eccleston  
Patrick & Casey Flaherty  
Ari Franklin  
Arnold & Dottie Freeman  
Adam & Sydney Freeman  
Greg & Kate Friedman  
Arnold Gaffen  
Thomas Gehr  
Stan Gertz  
Jennifer Gentile  
Mr. & Mrs. Mark Gibson  
Janet Gniadek  
Clinton Golden  
Richard & Linda Goldstein  
Jake Goldstein  
Patricia Golin  
Linda Gordon  
Stephen & Sabina Green  
Christine Hadley  
Philip & Nicole Hadley  
Julie Hagwood  
Susie Hall  
Keith Hamden  
Mark Hanna  
Les & Marlene Hodges  
James & Barbara Horrell  
Jessica Humphreys  
Nettie & Richard Isenberg  
Jerry Jaeger  
Ernest January  
Jack & Kathy Kalina  
Susan Kaufman & Stephen Joyce  
Mary Kelly  
David Kile  
Pat Kinsella  
Linda Kirch  
Diane & Joseph Kluss  
Kathy Knight  
Lisa Kon  
Jeff Later  
Mark & Judy Laube  
Suzanne Lehrer



# DONORS

*We Thank Our Supporters  
(Gifts Received & Committee Members from July 1, 2019 through June 30, 2020)*

## INDIVIDUALS (\$250+) CONT.

Mike & Vanessa Leong  
Stephen Lewis  
Anna Liu  
Diane Lohr  
Alan Ludwig  
Richard & Debra Machalinski  
Bill & Mary Maloney  
Colleen & Jack McAllister Sr.  
Jack McAllister, Jr.  
Matthew McCorry  
Daniel McKay  
Mike Meyer  
Jim Micklos  
Thomas Miles  
Ben Miller  
Doug Miller & Elaine Burke  
Diana Mini  
James & Patricia Morris  
Lawrence Mosner  
Warren & Lyndsay Mosser  
Martin Mueller  
Chuck Neuhaus  
George Neuhaus  
Corey & Christie Noland  
Brandon Norder  
Paul O'Connor  
Molly Okeefe  
Brian Orr  
Leonard & Donna Ossorio  
Nancy Otter  
Catherine Palin  
Bob Pappano  
Charles Parrish  
Ushma Patel  
Ellen Phillips  
Christopher Pilat

Gary & Donna Pleason  
Chuck & Gina Rice  
Mary F. Robbins  
Will Roberts  
Kathleen Roeser  
Janette Roy  
Greg Ryckman  
Kenneth Sacks  
Ryan Satterfield  
James Sayegh  
Gary & Donna Schaefer  
David Schneider  
Dan Schuette  
Drew Scott  
Jeanette & Don Seip  
Ken & Judy Seip  
Tobie Selzer  
Carolyn Sievert  
Stanley Slabas  
Ellie Snell  
Michael Solheim  
Sari Spector  
Rita Stasi  
Tom Steffen  
Shirley Stein  
Ronald Stenger  
Thomas Stone  
Nadine Stone  
Robert Thrush  
Bertha Trujillo  
Joe & Erika Vavrik  
Joel & Ann Wallin  
Mike & Mary Ellen Walston  
William White  
Marcia Wineberg  
Steve & Sally Witz  
Jeff Wyke  
Lawrence Zall  
Kim Zinman

## EVENT COMMITTEE MEMBERS

### 28th Annual Charity Golf Classic

#### Executive Committee

Chairs: Jake Goldstein & Corey Noland  
Arnie Freeman  
Stephen Green  
Christine Hadley  
Mike Leong  
Paul O'Connor

### 16th Annual Cocktails for A Cause

#### Committee

Co-Chairs: Bridget Anderson & Anna Liu  
Kelly Stark  
Jayne Van Eijk  
Ann Kyne  
Sydney Schubert  
Jessica Humphreys  
Wendi Wilson

### 33rd Annual Blossom Gala

#### Gala Committee:

Stephen Green  
Kathy Knight  
Mike Leong  
Corey Noland  
Donna Pleason  
Steve Witz

#### Silent Auction Committee:

Donna Ossorio  
Lyndsay Mosser  
Ellie Snell  
Stacy Vavrik  
Roberta Bower  
Therese Rakushin







Orchard Village partners with families and communities to optimize personal outcomes for individuals with developmental disabilities with a community integrated approach.

Visit [Orchardvillage.org](https://Orchardvillage.org) to learn more  
7660 Gross Point Rd, Skokie IL 60077