



Orchard Village

ANNUAL REPORT

2021



FROM OUR CEO & PRESIDENT



I am happy to present this 2021 annual report for Orchard Village and say that we are not only doing well, but we are thriving. Our programs are all running at capacity, our financial health is strong, and the people we serve continue to grow and blossom with the help of our dedicated staff, supportive families, and generous friends.

As I enter my second year as President & CEO of Orchard Village, I am amazed at how much has changed both here at the agency and in the world. Of course, the pandemic has factored into everything we do and continue to do. One month after I started, we began to shelter in place, and we focused on the health and safety of the individuals we serve, some of whom are medically fragile. However, we quickly learned to be flexible and adapted our previous ways to provide greater social distancing, mask-wearing, and more hand washing. We also learned how to Zoom and Facetime with staff, clients, and families.

Most importantly, we learned how to take things one day at a time while still looking toward a brighter future. We have also realized how generous and supportive our donors and communities truly are.

In addition, I am pleased to report that we were among some of the first agencies to receive vaccines for Orchard Village staff and clients. The majority of both have been fully vaccinated and boosted. We continue to observe safety guidelines, test, and monitor to protect everyone's health.

I hope you enjoy reading about some of our successes during the past fiscal year, 2021. Thank you, as always, for your continued support.

With much appreciation,

Susan Kaufman



FROM OUR BOARD CHAIR

Dear Friends, Families, Staff of Orchard Village,

Thank you to all of you who have stood by our sides in 2021 and supported the people we serve and our staff this year. Even during shortages of everything from paper products to hand sanitizer, Orchard Village continued to receive what it needed to operate, and we have thrived. We grew to serve even more people with developmental disabilities, especially in our day programs, where we now have waitlists.

In this report, you will read about Orchard Village clients' successes and aspirations. You can see that we continue to be a fiscally-responsible and financially-sound agency, with a growing endowment and healthy balance sheet.

I speak for the whole board of directors when I say, "Thank You"! Your commitment and generosity to Orchard Village and the people we serve have been unwavering this past year.

As we look to 2022 and the 50th Anniversary of our incorporation, we will continue to celebrate the past, present, and future accomplishments of Orchard Village and all its participants. I hope you will join us at the celebrations.

Sincerely,

Steve Green

Artwork by Manny O., Orchard Village resident and Day Program participant who loves arts and crafts and getting his picture taken.

FINANCIALS

Statement of Activities for Year Ended June 30, 2021

\$8,391,662

Total Revenue

Revenue

Donations

Direct Contributions	\$ 256,713
Foundations, Corporations and Township	\$ 159,656
Total Donations	\$ 416,369

Other Revenue

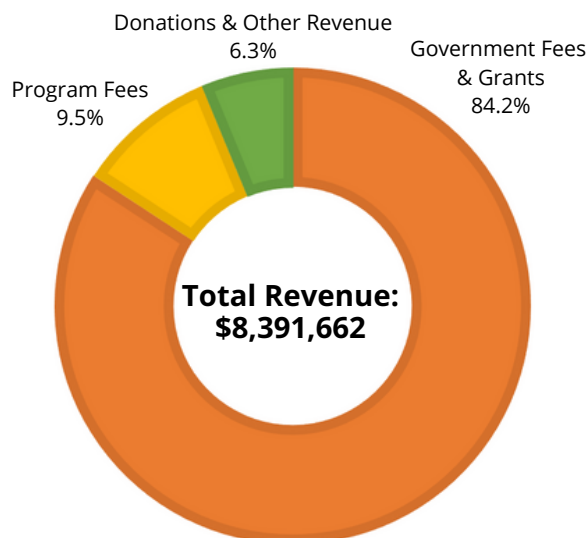
Interest, other	\$ 108,159
Total Other Revenue	\$ 108,159

Direct Program Fees and Grants

Fees and Grants from Government Agencies	\$ 7,067,195
Program Service Fees	\$ 799,939
Total Direct Program Support	\$ 7,867,134

Total Revenue **\$ 8,391,662**

Revenue Sources



Expenses

Program Services	\$ 6,935,275
Administration and General Costs	\$ 802,756
Fundraising	\$ 252,123
Total Expenses	\$ 7,990,154

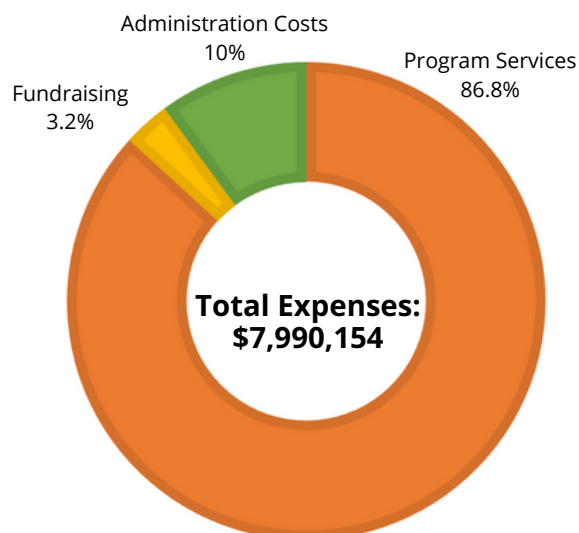
Excess of Revenues over Expenses **\$ 401,508**

Change in Net Assets for Year Ended June 30, 2021

Net Assets at Beginning of Year	\$ 6,854,136
Net Assets at End of Year	\$ 8,751,235
Excess (Deficiency)	\$ 1,897,099

Total Expenses: **\$ 7,990,154**

Operating Expenses



PLANNED GIVING

Realizing the Full Gains of Appreciated Stocks

Recent market volatility may have investors thinking about cashing in some of their stocks. When you sell appreciated stock, though, you pay taxes on that sale. While the capital gains tax rate is historically low, it can still be a big tax bill, and some of those proceeds from the sale of the stocks may be needed to pay taxes.

Several of our donors realized the full upside of their stock gains this past year and did not pay any capital gains on their stocks. They did this by donating stock shares directly to Orchard Village. They made a simple direct transfer of shares from their brokerage account to our brokerage account and received a tax deduction for their gift.

Stock gifts can be used like cash to make an outright gift, sponsor an event, or even make pledge payments. Stocks can also fund charitable gift annuities or charitable remainder trusts. Annuities and trusts provide the donor and one other beneficiary with a stream of payments for life or several years. After the last income beneficiary passes away or the number of years expires, the remainder of the gift annuity or trust goes to Orchard Village.

If you are interested in learning more about making a gift of stock to Orchard Village or how you can make a gift that will pay you for life, please get in touch with Joe Like, Director of Development, at joseph_like@orchardvillage.org or 847-583-7734.



PROGRAM HIGHLIGHT INNOVATIONS & DISCOVER

At the beginning of this year, Orchard Village saw an increased demand for enrollment in our employment-focused day program, InnOVations. We also saw an unmet need from clients and their families for day services for individuals interested in active, community-based programs that are not focused on a goal of employment. As many of our participants age, some retire from their jobs but still want meaningful activities for their leisure time.

Out of that growing and unique need, Orchard Village launched our newest day program —DiscOVER. DiscOVER offers socialization, recreation, art classes, and pet therapy. Participants also enjoy community activities, such as making cheerful packages for cancer patients and delivering them to Lemons of Love. Like our InnOVations day program, DiscOVER is adapted to each participant's interests and skills.

Clients like Lucas, who created this colorful house, get to explore their interests and skills in engaging activities like art classes, gardening, and recreation. Not only is Lucas a talented artist, but he is also a good basketball player.

Both of our day programs are at capacity and have a growing waitlist. In fact, due to the growth in the number of participants, we also needed to purchase a new passenger van to transport participants on field trips and activity sites in a safe and socially distanced manner.

51 *clients in community day programs*

10 *potential clients on waitlists*



PROGRAM SUMMARY



300 Individuals
Served Annually



9+ Communities
Served



125 Staff



50 Years of Service

85

Eighty-five clients participate in the vocational program, where Orchard Village partners with businesses to employ people with disabilities in real, ongoing, competitive jobs.

81

Eighty-one individuals receive assistance to live independently or with their families through supported living.

63

Sixty-three residents live in ten Orchard Village homes integrated into their communities, where they enjoy spending time with their roommates, cooking, and watching TV together.

51

Fifty-one individuals participate in Community Day Services. Our InnOVations and DiscOver programs focus on recreation and skill-building. These programs are adapted to each participants' interests and abilities.

26

Twenty-six clients live independently with intermittent support.

15

Fifteen students receive individualized and group instruction at the Orchard Academy. Two students graduated this year and moved on to community college or competitive employment.

DONORS

Thank you to all of our generous supporters

(Gifts Received & Committee Members from July 1, 2020 through June 30, 2021)

CORPORATIONS, FOUNDATIONS & ORGANIZATIONS

1st Presbyterian Church of Wilmette
Abbvie Employee Engagement Fund
Advanced Electrical Supply
Aetna State Bank
Baird & Warner, Edgebrook
Baker Group
BankFinancial
BMO Harris Bank
Bright Funds
Brightway Insurance, The Janicki Agency
Ceres Foundation
Cogent Services
Delta Dental of Illinois
Dr. Scholl Foundation
Fifth Generation, Inc
Fifth Third Bank
George M. Eisenberg Foundation for Charities
Globe Builders
Homan Foundation
HSBC Philanthropic Programs
James G. Dades & Co
JMB Insurance
Joseph Birkenheier Tuckpointing & Masonry
Knights of Columbus Council #4338
Laner Muchin
Level Construction
Labor-Management Cooperation Committee
of Chicago
Maine Township
McMahon Family Fund
MGN Family Foundation
NexGen Labcare
Niles Township
Oliver-Hoffmann Foundation
Rice Foundation
Rotary Club of Skokie Valley
Samuel Weinstein Family Foundation
The Center for Psychological Services, Ltd.
The Coleman Foundation
The Stenger Devermann Group
at Morgan Stanley
Walter & Caroline Sueske Charitable Trust
Witz Family Foundation
Woodward Charitable Trust

INDIVIDUALS (\$250+)

Jack & Sarah Ailey
Nina Alex
Barbara Allison
Bridget Anderson

INDIVIDUALS (\$250+) CONT.

Helen Arkes
Linda Barnett
Heidi Barta
Andrew & Sara Bartus
Sue Bartus
Antoine Bassoul
Allen Berg
Dorritt Bern
Robert Berube
Donald & Laura Bielinski
Janice Birkenheier
Malgorzata Bladek
Michelle Bomm
Roberta Bower
Jacob Bouyer
John & Cathy Brandell
Kathleen Brown
Lee & Barbara Brunka
Callie Carr
Grace Curtis
Dana Deane
Mark & Paula DeBofsky
Brian DeNiccolo
Timothy Derry
Dennis Dorman
Lisa Drucker
David Ellis
Kathryn Evans
Lynda E. Evans
Jerry Feldman
Patrick Flaherty
Marlynn Frank
Adam & Sydney Freeman
Arnold & Dottie Freeman
Brittany French
Greg & Katie Friedman
Arnold Gaffen
George Galland
Joanie Gehr
Stan Gertz
Jim & Jan Gniadek
Jacob Goldstein
Richard & Linda Goldstein
Patricia Golin
Mark & Susan Goode
Linda Gordon
Stephen & Sabina Green
Ben Greenspan
Christine Hadley
Derek Hardy
Jon & Liz Hinard

INDIVIDUALS (\$250+) CONT.

Les & Marlene Hodges
James & Barbara Horrell
Kelly & Jessica Humphreys
Nettie & Richard Isenberg
Jerry Jaeger
Ernest January
Mural Josephson
Susan Kaufman & Stephen Joyce
Samuel & Lauren Kessler
Linda Kirch
Shaun & Dayna Kleinman
Diane & Joseph Kluss
Kathleen Knight
Theresa Kopitzke
Ann Kyne
Carl M. La Mell
Andrea Lane
Jeff Later
Mark & Judy Laube
Suzanne Lehrer
Michael & Vanessa Leong
Stephen Lewos
Joseph Like
Nancy & Kenneth Lirtzman
Anna Liu
Randall Lowe
Alan Ludwig
Carol Machalinski
Richard & Debra Machalinski
Richard Mandel
Patricia Marielle
Colleen and Jack McAllister Sr.
Jack McAllister Jr.



*We have made every effort to include all gifts of \$250 or more made in the 2021 fiscal year in this list.
If a mistake has been made, please contact Elizabeth Schwarting at
Elizabeth_Schwarting@orchardvillage.org or call 847-967-1803*

DONORS

Thank you to all of our generous supporters

(Gifts Received & Committee Members from July 1, 2020 through June 30, 2021)

INDIVIDUALS (\$250+) CONT.

Matthew & Lindsey McCorry
John McGuire
Doug Miller & Elaine Burke
Diana Mini
Joseph Moos
Kathleen Pelletier Moriarty
Jason Morrall
James & Patricia Morris
Lawrence Mosner
Warren & Lyndsay Mosser
Mike Namoff
David & Jill Nobbe
Corey & Christie Noland
Kevin O'Connor
Paul & Karin O'Connor
Leonard & Donna Ossorio
Terry Ozima
Catherine Palin
Susan Palmer
Bob Pappano
Charles Parrish
Mark Pelletier
Michael Pelletier
Ellen Philios
Gary & Donna Pleason
Ira Pleason
Thomas Pluss
John Quigley
Kurt Reif
Diana Riel
Mary F. Robbins
Mati Robinson
Kathleer Roeser
Mary Roos
Janette Roy
Robert Sachs

INDIVIDUALS (\$250+) CONT.

Kenneth Sacks
Jeannette Scalise
Gary & Donna Schaefer
Monty & Cheryl Scher
Susan Schuetz
Bill & Pam Schwarting
Saly Sebastian
Ken & Judy Seip
Tobie Selzer
Philip Shandling
Carolyn Sievert
Ellie Snell
Michael Solheim
Ellen Sontag
Sari Spector
Kelly Stark
Greg Stasi
Rita Stasi
Jack Stautberg
Shirley Stein
Ronald Stenger
Nadine Stone
Dale Sylvan
Robert Thrush
Steven Tracy
Luke Tripodi
Joel & Ann Wallin
Marilyn Williams
Marcia Wineberg
Judy Wischer
Steve & Sally Witz
Robert Wolfson
Joseph Wright
Jeff Wyke
Larence Zall
Kim Zinman

EVENT COMMITTEE MEMBERS

29TH Annual Golf Classic

Co-Chairs: Jake Goldstein & Corey Noland
Arnold Freeman
Stephen Green
Christine Hadley
Michael Leong
Paul O'Connor
Steve Tracy

17th Annual Cocktails for a Cause

Co-Chairs: Bridget Anderson & Anna Liu
Ann Kyne
Jayne Van Eijk
Jessica Humphreys
Jack McAllister
Kelly Stark

34th Annual Blossom Gala

Gala Committee:

Stephen Green
Kathy Knight
Michael Leong
Corey Noland
Donna Pleason
Steven Witz

Silent Auction Committee:

Roberta Bower
Lynda Evans
Kathy Knight
Donna Ossorio
Theresa Rakushin
Ellie Snell



**Steve and Scott
create artwork,
like these fun self
portraits, to
express
themselves in
day programs**



Meet Victor

The colorful flowers on this page were created by Victor who lives in one of Orchard Village's group homes and participates in our day program. At Orchard Village, Victor has found a passion for making beautiful works of art that have been featured in our annual Blossom Gala auctions. He has also participated in Special Olympics and on the Orchard Village basketball team.

orchardvillage.org
facebook.com/orchardvillageskokie
instagram.com/orchard_village.org

Orchardvillage.org
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